

For more information on each contractor, [click here to go to the NYS Contract page.](#)

CATALOGS:

THE REFERENCED CATALOG IN EFFECT AT THE TIME OF THE BID OPENING MAY BE PROVIDED THROUGHOUT THE CONTRACT PERIOD OR MAY BE SUPERSEDED BY THE MOST CURRENT NATIONALLY DISTRIBUTED CATALOG. PRIOR APPROVAL BY THE OFFICE OF GENERAL SERVICES, PROCUREMENT SERVICES GROUP IS REQUIRED. [CONTRACTOR SHALL SUBMIT 2 CATALOGS FOR APPROVAL. ALSO, CONTRACTOR SHALL SPECIFICALLY IDENTIFY INCLUSIONS (CATALOG PAGES FROM WHICH PURCHASES MAY BE MADE, AND EXCLUSIONS (PAGES AND/OR STOCK NUMBERS OF PRODUCTS THE CONTRACTOR WISHES EXCLUDED FROM CONSIDERATION. HOWEVER, THE CONTRACTOR MUST INCLUDE A SUBSTANTIAL PORTION OF ITS REFERENCED CATALOG. SEE “EXCLUSION/ADDITIONS” CLAUSE.

INDEX - CONTRACTORS

CONTRACT NUMBER	CONTRACTOR	PERCENT DISCOUNT	PAGE NOS.
PC64868	A. Daigger & Co., Inc. D/B/A ETA/Cuisenaire	10%	8
PC64869	A. I. Friedman, LP	30%, 55%	8
PC64870	Barclay School Supplies, Inc.	25%	9
PC64871	Book 4 My Children.com, Inc.	28%-33%	10
PC64872	Cascade School Supply, Inc.	28%	10-11
PC64873	Charles J. Becker & Bro., Inc. D/B/A/ Becker’s School Supplies	15%-20%	12-13
PC64874	Childcraft Education Corp.	12%	14-15
PC64875	Creations Plus D/B/A Economy Handicrafts	20%-26%	15
PC65013	Crystal Productions Co.	20%-25%	16
PC64876	Demco, Inc.	17%	16
PC64877	Dick Blick Company	20%	16-17
PC64878	Early Childhood, LLC D/B/A Discount School Supply	18%-20%	18
PC64879	Educators Outlet, Inc.	17%	19
PC64880	Gramco School Supplies, Inc.	10%-18%	19
PC64881	Island School & Art Supply, Inc.	10%-35%	20
PC64882	Kaplan Early Learning Company	17%	21-22
PC64883	Kurtz Bros.	30%	23
PC64884	Lakeshore Equipment Co. D/B/A Lakeshore Learning Materials	7%	23-24
PC64885	S&B Computer & Office Products, Inc.	25%-42%	24
PC64886	S&S Worldwide	18%	25
PC64887	School Specialty, Inc.	35%; 15%	25-26
PC65124	Sportime, LLC D/B/A Abilitations	10%	26
PC64889	Steps to Literacy, LLC	10%	27
PC64890	United Supply Corp.	7%-25.5%	27-28
PC64891	Utrecht Manufacturing Corporation	20%-35%	28

INSTRUCTIONS TO PURCHASER:

This is a catalog discount contract in which contractors have quoted a fixed percentage discount per Item Category to be applied against their catalog prices. For all Item Categories awarded, the contractor must offer the awarded discount as the lowest acceptable contract discount that shall apply to all products purchased under that Item Category. A contractor may always offer higher discounts but shall not offer discounts lower than the lowest awarded discount offered for that Item Category.

Authorized users should contact the contractor directly to obtain copies of catalogs.

Authorized Users are encouraged to seek competition among contractors to select the most practical and economical alternative that best meets its needs. Authorized Users should ensure that the contract number is included on all purchase orders and contractors shall include the contract number on all invoices generated as a result of contract purchases. Contractors are urged to offer additional discounts, where possible, and Authorized Users should use the contract’s additional volume discounts and any other discounts as indicated herein.

(continued)